



**JHARKHAND TOURISM DEVELOPMENT CORPORATION LIMITED**

**(GOVERNMENT OF JHARKHAND)**

**EXPRESSION OF INTEREST (EOI)  
FOR  
EMPANELMENT OF AGENCY FOR INSTALLATION AND  
MANAGEMENT OF JHARKHAND TOURISM HOARDINGS/SIGNAGES**

**Dated : 24/10/2017**



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## 1. SECTION 1:- INTRODUCTION

### 1.1 Background

- 1.1.1 The State of Jharkhand is endowed with immense bio-diversity, moderate climate, rich cultural and historical heritage, religious places of worship and ethnic aspects to make the State the ultimate destination for tourists.
- 1.1.2 With an endeavor for promotion of tourism and culture of Jharkhand State, Jharkhand Tourism Development Corporation Limited (JTDCL) intends to empanel agencies who would assist JTDCL in Installation / lease of hoardings at various locations for an initial period of 2 (two) years (the “Service”), and same may be extended on yearly basis on the same or mutually agreed terms & conditions subjected to satisfactory performance.
- 1.1.3 EOI document is available at the Department of Tourism/JTDCL website i.e. [www.jharkhandtourism.gov.in](http://www.jharkhandtourism.gov.in). Interested parties may download the EOI documents from the website and submit their Proposals.
- 1.1.4 Hereby, JTDCL invites for empanelment of the eligible agencies fulfilling the eligibility criteria as specified in this Empanelment document.
- 1.1.5 The Empanelment document shall be the basis for drawing up a list of Empanelled Agencies based on the evaluation of Applicants’ experience, credential etc. in terms of this Document.
- 1.1.6 **Earnest Money Deposit (EMD)** amounting to Rs 1,00,000/- (Rupees One Lakhs only) in the form of a Demand Draft in favour of “**Jharkhand Tourism Development Corporation Limited , Jharkhand**” of any Nationalized / scheduled bank, payable at “**Ranchi**” along with bid documents.
- 1.1.7 The scope of services to be provided by the Agency are general and the list is not exhaustive i.e. does not mention the entire incidental services required to be carried out. The services shall be provided all in accordance with true intent and meaning, regardless of whether the same may or may not be particularly described, provided that the same can be reasonably inferred there from. There may be several incidental services & assignments, which are not mentioned herein but will be necessary to complete the work in all respects. The Tentative scope of services shall be as stated in **Annexure-1**.
- 1.1.8 The statements and explanations contained in this EOI are intended to provide a proper understanding to the applicants about the subject matter of this EOI and should not be construed or interpreted as limiting in any way or manner the scope of services and obligations of the Agency set forth in EOI or JTDCL’s rights to amend, alter,

change, supplement or clarify the scope of work, the Right to be awarded pursuant to this EOI or the terms thereof or herein contained. Consequently, any omissions, conflicts or contradictions in the Documents including this EOI are to be noted, interpreted and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by JTDCL.

- 1.1.9 JTDCL shall receive Proposals pursuant to this EOI in accordance with the terms set forth in this EOI and any addenda issued subsequent to this EOI (collectively the "**Documents**"), as modified, altered, amended and clarified from time to time by JTDCL, and all Proposals shall be prepared and submitted in accordance with such terms.

## 1.2 Brief Description of Empanelment Process

JTDCL will select agencies for empanelment based on criteria specified in the EOI document. JTDCL invites eligible applicants to submit their Proposals in hard copy to be delivered by Courier/Registered Post/Speed Post/Hand delivery at Jharkhand Tourism Development Corporation Limited office upto 21/11/2017 15:00 hrs in accordance with the terms of this EOI document.

Contact Information & Address for communication:-

### **The Managing Director**

Jharkhand Tourism Development Corporation Limited

5, Mahatma Gandhi Marg, Ranchi, Jharkhand - 834001

Phone No: +(91)-651-2331828 & 2331643 Fax: +(91)-651-2331828

E-MAIL: jtdcltd@gmail.com

Visit us on [www.jharkhandtourism.gov.in](http://www.jharkhandtourism.gov.in)

- 1.2.1 During this selection Stage, applicants are invited to carry out, at their cost, such studies as may be required for submitting their respective application for empanelment
- 1.2.2 The Selection Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Ranchi shall have exclusive jurisdiction over all disputes arising under, pursuant to and/ or in connection with the Selection Process.

## 1.3 Schedule of Empanelment Process

JTDCL shall endeavour to adhere to the following schedule:

Last date for submission of Proposals ( the " <b>Proposal Due Date</b> ")	21/11/2017 15:00 Hrs
Date, Place and time of opening of Proposal	21/11/2017 15:00 Hrs at Jharkhand Tourism Development

	Corporation Limited 5, Mahatma Gandhi Marg, Ranchi, Jharkhand - 834001 Phone No: +(91)-651-2331828 & 2331643 Fax: +(91)-651-2331828
Validity of Proposals	180 days from the Bid Due Date
Earnest Money Deposit	Rs 1,00,000/- (Rupees One Lakhs Only)

## 2. SECTION 2:- INSTRUCTIONS TO APPLICANTS

### 2.1 Eligible Applicants

2.1.1 In order to participate in the Selection Process, the Applicant's should be a single business entity (the "**Applicant**"). The term Applicant used herein would apply to a Single Business Entity.

A Single Business Entity shall mean a company incorporated under Companies Act, 1956/2013 or a sole proprietorship firm registered under the Proprietorship Act, 1908 or a partnership firm registered under the Indian Partnership Act, 1932 or a Limited Liability Partnership Firm registered under Limited Liability Partnership Act, 2008.

Note:

1. No Consortium or Joint Venture is allowed to participate in the Selection Process
2. If the Applicant is:
  - i. A company should furnish copy of the certificate of incorporation and memorandum of association as a proof of identity.
  - ii. A sole proprietorship firm, and a Limited Liability Partnership firm should furnish copy of the registration certificate, Sales/VAT registration/Service tax and IT returns for the last three financial years preceding the Proposal Due Date as a proof of identity.
  - iii. A registered partnership firm, it should furnish a copy of the IT returns for the last three financial years preceding the Proposal Due Date copy of the registration certificate under the registrar of firms and a copy of the partnership deed executed between the partners as a proof of identity

2.1.2 A applicant is required to fulfill the criteria specified below. Any applicant who does not meet the criteria set out below shall be disqualified.

- a) The Applicant must have achieved an average Annual Turnover of Rs. 10,00,000/- Lakh (Ten Lakh Only) during the preceding 3 (three) years. To calculate the average turnover, the total turnover achieved by the Applicant during last 3 years shall be divided by 3.

- b) In last three financial year the Agency / Firm should have experience in minimum 3 similar work of value of each not less than Rs. 2,00,000/- Lakhs (Rupees Two Lakhs Only) in India for any government department/organizations.
- c) The Applicant must be registered in India. (supporting documents must be furnished) Should have GST/Service Tax/Sale tax /VAT and PAN Registration.
- d) Firms shall be single entity. Consortium/Joint Venture are not allowed to participate in the selection process.

2.1.3 Any Agency which has been barred by the Central Government/Government of Jharkhand or any entity controlled by them, from participating in any project/provision of service and the bar subsists as on the Proposal Due Date, shall not be eligible to submit a Proposal. Format enclosed as **Appendix – V** for submission with this proposal.

2.1.4 The Applicant should submit a Power of Attorney as per the format enclosed as **Appendix-VI**, authorising the signatory of the proposal to commit the Applicant. The Proposals must be properly signed by the authorized representative (the “**Authorized Representative**”) as detailed below:

- (a) In case the sole proprietor himself is signing the Proposals, the Power of Attorney is not required to be submitted. However, if the Proposals are signed by any other person other than the sole proprietor or a duly authorized person, the Power of Attorney is required to be submitted in the format at **Appendix-VI**.
- (b) by a partner or a duly authorized person holding the Power of Attorney, in case of a limited liability partnership; or a partnership firm or
- (c) by a duly authorized person holding the Power of Attorney, in case of a Company.

## 2.2 Number of Proposals

Each Applicant shall submit only one (1) Proposal, in response to this EOI. Any Applicant who submits or participates in more than one Application shall be disqualified.

## 2.3 Cost of Applications

The Applicant shall be responsible for all costs associated with the preparation of its Applications and its participation in the Selection Process. JTDCL will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Selection Process.

## **2.4 Right to Accept any Application and to Reject any or all Applications**

2.4.1 JTDCL reserves the right to accept or reject any Proposal and to annul the Selection Process and reject all Proposals at any time, without any liability or any obligation for such acceptance, rejection or annulment, without assigning any reasons thereof.

2.4.2 JTDCL reserves the right to verify all statements, information and documents submitted by the Applicant in response to the EOI. Failure of JTDCL to undertake such verification shall not relieve the Applicant of its obligations or liabilities hereunder nor will it affect any rights of JTDCL thereunder.

## **2.5 Conflict of Interest**

2.5.1 An applicant shall not have a conflict of interest that may affect the Empanelment Process or the Services (the “**Conflict of Interest**”). Any applicant found to have a Conflict of Interest shall be disqualified. In the event of disqualification, JTDCL shall forfeit and appropriate the EMD as mutually agreed genuine pre-estimated compensation and damages payable to JTDCL for, inter alia, the time, cost and effort of JTDCL including consideration of such applicant’s Proposal, without prejudice to any other right or remedy that may be available to JTDCL hereunder or otherwise.

2.5.2 Without limiting the generality of the above, an applicant shall be deemed to have a Conflict of Interest affecting the Selection Process, if:

- a) a constituent of such applicant is also a constituent of another applicant; or
- b) such applicant has the same legal representative for purposes of this Proposal as any other applicant; or
- c) such applicant has a relationship with another applicant, directly or through common third parties, that puts them in a position to have access to each other’s’ information about, or to influence the Proposal of either or each of the other applicant.

## **2.6 Clarifications**

2.6.1 Applicants requiring any clarification on the EOI may notify JTDCL in writing and e-mail to the address before 01day before the date of **Pre- Application Conference** fixed on 10/11/2017. The subject line for communication must clearly bear the following:

Queries/Request for Additional Information: EOI for “EMPANELMENT OF AGENCY FOR INSTALLATION AND MANAGEMENT OF JHARKHAND TOURISM HOARDINGS/SIGNAGES”.

- 2.6.2 The responses will be uploaded in the Website by JTDCL without identifying the source of the enquiry. However, JTDCL reserves the right not to respond to any question or provide any clarification, in its sole discretion, and nothing in this Clause shall be taken or read as compelling or requiring JTDCL to respond to any question or to provide any clarification.
- 2.6.3 All clarifications and interpretations issued by JTDCL shall be deemed to be part of the EOI Documents. Verbal clarifications and information given by JTDCL or its employees or representatives shall not in any way or manner be binding on JTDCL.

## **2.7 Amendments to EOI**

- 2.7.1 At any time prior to the Proposal Due Date, JTDCL may, for any reason, whether at its own initiative or in response to clarifications requested by applicant, amend the EOI by the issuance of Addenda in the Website. Any Addenda issued would be published in the Website (s) and the same shall be binding on the applicants.
- 2.7.2 In order to afford applicants reasonable time to take the Addendum into account, or for any other reason, JTDCL may, at its discretion, extend the Proposal Due Date.

## **3. SECTION 3: PREPARATION AND SUBMISSION OF PROPOSAL**

### **3.1 Language and Currency**

- 3.1.1 The Proposal and all related correspondence and documents shall be written in English language. Supporting documents and printed literature furnished by the applicant with the Proposal may be in any other language provided that they are accompanied by an appropriate translation in English language. Supporting materials that are not translated into English may not be considered. For the purpose of interpretation and evaluation of the Proposal, the English language translation shall prevail.

### **3.2 Validity of Applications**

- 3.2.1 The Proposal shall be valid for a period not less than 180 (One Eighty and Twenty) days from the Proposal Due Date ("**Proposal Validity Period**"). JTDCL reserves the right to reject any Proposal that does not meet this requirement.
- 3.2.2 Prior to expiry of the Proposal Validity Period, JTDCL may request the applicants to extend the period of validity for a specified additional period.



### 3.3 Earnest Money Deposit

- 3.3.1 The applicants shall furnish an Earnest Money Deposit of Rs.1,00,000/- (Rupees One Lakhs Only) (the "Earnest Money Deposit" or "EMD") in the form of a Demand Draft issued by a Nationalized Bank or a Scheduled Bank in India, drawn in favour of "**Jharkhand Tourism Development Corporation Limited , Jharkhand**" payable at "**Ranchi**" along with application. JTDCL shall not be liable to pay any interest on the EMD so made and the same shall be interest free.
- 3.3.2 The EMD amount shall remain valid for a period of 90 (ninety) days from the Proposal Due Date, or beyond any period of extension subsequently as determined by JTDCL from time to time. The Proposal shall be summarily rejected if it is not accompanied by the EMD. The performance security shall remain valid till the period of empanelment with JTDCL.
- 3.3.3 The EMD shall be returned to the unsuccessful Applicants within a period of 90 (Ninety) days from the date of successful empanelment of the Agencies. The EMD submitted by the Empanelled Agencies shall be retained as **Performance Security**. As per instruction of JTDCL, the selected agencies shall be required to extend the validity of the demand draft.
- 3.3.4 The EMD shall be forfeited, if the Applicant:
- i. furnishes any information or document which is misleading or untrue in any material respect;
  - ii. engages in a corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice as specified; and

### 3.4 Applicants Responsibility

- 3.4.1 It shall be deemed that prior to the submission of Proposal, the applicant has:
- a) made a complete and careful examination of terms & conditions/requirements, and other information set forth in this EOI document;
  - b) received all such relevant information as it has requested from JTDCL ; and
  - c) made a complete and careful examination of the various aspects of the Assignment.
- 3.4.2 JTDCL shall not be liable for any mistake or error or neglect by the applicant in respect of the above.

### 3.5 Format and Signing of Proposal

- 3.5.1 Applicants would provide all the information as per this EOI in the specified format(s). JTDCL would evaluate only those Proposals that are received in the required format and complete in all respects. Incomplete and/or conditional Proposals shall be liable to rejection.
- 3.5.2 All the documents of the Proposal under this EOI shall be typed or written in indelible ink and signed by the authorized signatory of the applicant who shall also initial each page. All the alterations, omissions, additions or any other amendments made to the Proposal shall be initialed by the person(s) signing the Proposal. The person signing the Proposal shall initial all the alterations, omissions, additions, or any other amendments made to the Proposal. The Proposals must be properly signed by the Authorized Signatory as detailed below:
- (a) by a duly authorized person holding the Power of Attorney, in case of a Company; or
  - (b) by the proprietor or a duly authorized person holding the Power of Attorney, in case of a sole proprietary firm.

### 3.6 Submission of Applications

- 3.6.1 The Agency shall be required to submit a sealed envelopes super scribed as “EOI for - **EMPANELMENT OF AGENCY FOR INSTALLATION AND MANAGEMENT OF JHARKHAND TOURISM HOARDINGS/SIGNAGES**”.
- 3.6.2 Applicant should be submitted in hard copy to be delivered by Courier/Registered Post/Speed Post/Hand delivery at Jharkhand Tourism Development Corporation Limited office upto 21/11/2017 15:00 hrs on the Proposal Due Date as indicated. The documents accompanying the Proposal(s) submission shall include:

#### A. Application consisting of the following:

- a. Letter of Proposal in the prescribed format at **Appendix - I**;
- b. Details of Applicant / agency in the prescribed format at **Appendix – II**;
- c. Financial Capacity in the prescribed format at **Appendix – III**;
- d. Experience of the agency in the prescribed format at **Appendix – IV**.
- e. Self-declaration in the prescribed format at **Appendix – V** for not being blacklisted
- f. Power of Attorney for signing of Proposal in the prescribed format at **Appendix – VI**:
  - In case of a company, copy of the Certificate of Incorporation, Copy of Memorandum and Articles of Association of the agency.
  - In case of a sole proprietorship firm or a Limited Liability Partnership firm, it should furnish copy of either the registration certificate, Sales/VAT/Service tax or IT returns for the last three financial years preceding the Proposal Due Date as a proof of identity.
  - In case of a registered partnership firm, it should furnish a copy of the IT

returns for the last three financial years preceding the Proposal Due Date copy of the registration certificate under the registrar of firms and a copy of the partnership deed executed between the partners as a proof of identity.

- Copy of the Applicants's duly audited annual reports for the **preceding 3 (three) Financial Years (Along with CA Certificate)**.

3.6.3 Applicants may note that JTDCL will not entertain any deviations to the EOI at the time of submission of the application or thereafter. The application to be submitted by the applicantaa should have to be unconditional and unqualified and the applicant would be deemed to have accepted the terms and conditions of the EOI. Any conditional Proposal shall be regarded as non-responsive and would be liable for rejection.

3.6.4 JTDCL reserves the right to seek original documents for verification of any of the documents or any other additional documents upon opening of the Empanelment Documents.

### **3.7 Applications Due Date**

3.7.1 Proposals should be submitted in hard copy to be delivered by Courier/Registered Post/Speed Post/Hand delivery at Jharkhand Tourism Development Corporation Limited office upto 21/11/2017 15:00 hrs on the Proposal Due Date as indicated, in the manner and form as detailed in this EOI Document. Proposals submitted by either facsimile transmission or telex or e-mail will not be accepted.

3.7.2 JTDCL, at its sole discretion, may extend the Proposal Due Date by issuing an Addendum in accordance with the provisions of this EOI.

### **3.8 Late Applications**

Applications submitted after the Due Date shall not be entertained. Applications submitted by fax, telex, telegram or e-mail shall not be entertained and shall be rejected.

### **3.9 Modifications/ Substitution/ Withdrawal of Applications**

3.9.1 The Applicants will not allow Modifications/ Substitution/ Withdrawal of Applications after submission of application.

3.9.2 Withdrawal of a Proposal during the interval between the Proposal Due Date and expiration of the Proposal Validity Period will not be allowed.

### **3.10 Confidentiality**

3.10.1 Information relating to the examination, clarification, evaluation and recommendation for the applicants shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising JTDCL in relation to, or matters arising out of, or concerning the Selection Process. JTDCL will treat all information, submitted as part of the Proposal, in confidence and will require all those who have access to such material to treat the same in confidence. JTDCL may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or JTDCL.

### **3.11 Clarifications**

3.11.1 To assist in the process of evaluation of Proposals, JTDCL may, at its sole discretion, ask any applicant for clarification on its Proposal or substantiation of any of the submissions made by the applicant. The request for such clarification or substantiation and the response shall be in writing or by facsimile. No material change in the substance of the Proposal would be permitted by way of such clarification / substantiation.

## **4. SECTION 4: EVALUATION OF APPLICATIONS**

### **4.1 Opening and Evaluation of Applications**

4.1.1 JTDCL shall open the Proposals on the date specified in **Clause 1.3**, in the presence of the applicants who choose to attend.

4.1.2 JTDCL will examine and evaluate the Proposals in accordance with the provisions set out in this **Section 4**.

4.1.3 To facilitate evaluation of Proposals, JTDCL may, at its sole discretion, seek clarifications in writing from any applicant regarding its Proposal.

4.1.4 Any information contained in the Proposal shall not in any way be construed as binding on JTDCL, its agents, successors or assigns, but shall be binding against the Applicant if the Services are subsequently awarded to it under the Selection Process on the basis of such information.

### **4.2 Tests of Responsiveness**

4.2.1 Prior to evaluation of applications, JTDCL will determine whether each Proposal is responsive to the requirements of the EOI. A Proposal shall be considered responsive only if:

- i. it is received by the Proposal Due Date including any extension thereof pursuant to **clause 2.7**;
- ii. is received through hard copy to be delivered by Courier/Registered Post/Speed Post/Hand delivery as stipulated in **Clause 3.6**.
- iii. it is accompanied with the EMD amount as set out in **Clause 3.3**;
- iv. it contains the information and documents as requested in the EOI;
- v. it provides the information in reasonable detail. (“**Reasonable Detail**” means that, but for minor deviations, the information can be reviewed and evaluated by JTDCL without communication with the applicant). JTDCL reserves the right to determine whether the information has been provided in reasonable detail;
- vi. it does not contain any condition or qualification; and
- vii. it is not non-responsive in terms hereof.

4.2.2 JTDCL reserves the right to reject any Proposal which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by JTDCL in respect of such Proposal.

4.2.3 Bids of a single business entity which are found to be non-responsive shall be rejected.

### **4.3 Evaluation of Applications**

4.3.1 The Proposals/applications received will be scrutinized to assess their eligibility based on the qualifying criteria. Those Proposals/applications which do not meet the qualifying criteria will be rejected, forthwith, or at any stage of detection.

4.3.2 This assessment will be done by the Tender / Selection Committee of JTDCL.

4.3.3 All the Applicants whose Applications are found to be responsive as per **Clause 4.2.1** and have fulfilled the Conditions of Eligibility specified in Section 3.

4.3.4 Applicant who fulfills the eligibility criteria shall be qualified for Empanelment. The Empanelled Agencies would be eligible for participation in the next stage comprising RFP / Bid process.

4.3.5 However, JTDCL at its sole discretion may curtail the list of empaneled agencies on the basis of turnover of the agency.

## **5. SECTION – 5 : OTHER TERMS AND CONDITIONS**

### **5.1 Terms of Empanelment**

- 5.1.1 The empanelment shall be valid initially for a period of 2 (two) years. JTDCL reserves the right to extend the same on yearly basis subject to satisfactory performance.
- 5.1.2 JTDCL will reject the Application of an Applicant, if it determines that the Applicant has, directly or through an agent, engaged in corrupt, fraudulent, unfair trade, coercive or collusive practices.
- 5.1.3 JTDCL also reserves the right to empanel any other Agency or employ any Agency outside the list of Empanelled Agencies, if required after carrying out a competitive bid process.
- 5.1.4 JTDCL reserves the right to invite Bid / RFP from the empaneled agencies or from open market.
- 5.1.5 JTDCL reserves the right to drop any Applicant from the empanelled list without assigning any reason whatsoever. JTDCL also reserves the right to modify the terms and conditions of empanelment.
- 5.1.6 All decisions taken by JTDCL regarding empanelment shall be final and binding on all Empanelled Agencies.
- 5.1.7 Post Empanelment, the selection of an Agency to Installation and Management of Hoardings be through bid process. The Technical Evaluation Committee will be the final authority for selection of an Agency among the Empanelled Agencies.
- 5.1.8 The Selected Agency and JTDCL shall subsequently sign a separate Contract for each Work. If the Selected Agency does not execute the Contract to the satisfaction of JTDCL, then JTDCL may invoke/ forfeit the Security / Performance Security.

## 5.2 Allocation of Work

- 5.2.1 JTDCL shall invite Tender/RFP from the empanelled agencies for each work with detailed terms and conditions. Agencies shall be selected through transparent bidding process. A separate work order will be issued to the Selected Agency for each assignment.
- 5.2.2 JTDCL may at its own discretion allocate work to more than one Agency at a time depending on the quantum, nature and criticality of work.
- 5.2.3 Mere empanelment with JTDCL does not guarantee allocation of work.

## 5.3 Fraud and Corrupt Practices

- 5.3.1 The Applicants and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Selection Process. Notwithstanding anything to the contrary contained in this EOI, JTDCL shall reject a Proposal without being liable in any manner whatsoever to the Applicant, if it determines that the Applicant has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the "Prohibited Practices") in the Selection Process. JTDCL, GoJ may also, in its sole discretion, debar the Applicant (including its Associates) in participating in any of the bidding/ tender processes in the state for any time period determined by it.

## 5.4 Termination

- 5.4.1 Without prejudice to any other right or remedy it may have, either party may terminate the empanelment at any time by giving one month advance notice in writing to the other party.
- 5.4.2 JTDCL reserves the right to withdraw/ terminate empanelment in any of following circumstances:
- (a) Applicant becomes insolvent, bankrupt, resolution is passed for winding up of the Applicant's organization
  - (b) Information provided to JTDCL is found to be incorrect;
  - (c) Empanelment conditions are not met within the specified time period;
  - (d) Misleading claims about the empanelment status are made;
  - (e) if the Selected Agency is found to be engaged in corrupt, fraudulent, unfair trade practices, coercive or collusive. These terms are defined as follows:
    - i. "**Corrupt practice**" means the offering, giving, receiving or soliciting of anything of value to influence the action of JTDCL or any personnel in agreement executions.

- ii. **"Fraudulent practice"** means a misrepresentation of facts, in order to influence a procurement process or the execution of a Contract, to JTDCL, and includes collusive practice among applicants designed to establish proposal prices at artificially high or non-competitive levels and to deprive JTDCL of the benefits of free and open competition.
- iii. **"Unfair trade practices"** means supply of services different from what is ordered on, or change in the Scope of Work which was agreed to.
- iv. **"Coercive practices"** means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the execution of Contract.
- v. **"Collusive practices"** means a scheme or arrangement between two or more applicants with or without the knowledge of the JTDCL, designed to establish prices at artificial, non-competitive levels;

## 5.5 Indemnification

- 5.5.1 The Selected Agency will indemnify JTDCL against any misuse of brand name, logo and promotional activities. For any misuse of brand name, logo and promotional activities, the Selected Agency themselves will be held responsible. JTDCL will take necessary legal actions for such cases.
- 5.5.2 JTDCL will not be responsible for any miscommunication or harm caused to any party because of any misrepresentation of its name by the Selected Agency.

## 5.6 Applicable Laws and Jurisdiction

- 5.6.1 Applicable Law would mean the laws and any other instruments having the force of law in India as they may be issued and in force from time to time.
- 5.6.2 All legal disputes between the parties shall be subject to the jurisdiction of the Courts situated in Ranchi only.



**ANNEXURE-1:- Scope of Work**

**A. Scope of work for selected agency :-**

1. The detailed scope of work for each hoarding shall be furnished in next stage of bid process (i.e. in RFP Stage).
2. However, the tentative scope of work for the selected agencies for each project shall be as follows
  - i. Shall assist JTDCL for getting all required clearance and approvals from concerned Departments.
  - ii. The agency shall be responsible for Fabrication, Construction, installation, Operation and maintenance of the Hoardings/Signages (including Civil, Mechanical, Electrical and other work).
  - iii. The selected agency shall be responsible for leasing/management of hoardings for a pre-determined period.
  - iv. Conceptualize / Creative Design / printing / Painting of adds / creative. Change the creative as per requirement / Periodic Intervals.
3. Tentative Locations for installation of hoardings/signages are indicated below: (JTDCL shall its own discretion, can modify the locations in RFP Stage)
  - i. **Within Jharkhand State:-** Ranchi, Jamshedpur, Dhanbad, Deoghar, and in other District Head Quarters, Tourist Places, JTDCL Guest houses, any other place as intimated from time to time. Places for hoarding/signage may be in connecting highways, roads & cities towards tourist places/destinations.
  - ii. **Out-side Jharkhand State:-** New Delhi, Mumbai, Kolkata, Chennai, Bangalore, Patna, Raipur any other cities as intimated from time to time
4. All the works should be done as per existing prevailing applicable laws.
5. Detailed terms & conditions, scope of work, payment structure shall be intimated in RFP Stage.

## 6. SECTION 6:- FORMATS FOR SUBMISSION OF PROPOSAL

### 6.1 Appendix – I – Letter of Proposal

*(On the letterhead of the Applicant)*

Dated:

To

**The Managing Director**

Jharkhand Tourism Development Corporation Limited

5, Mahatma Gandhi Marg,

Ranchi, Jharkhand - 834001

Dear Sir,

**Sub: Proposal for “EMPANELMENT OF AGENCY FOR INSTALLATION AND MANAGEMENT OF JHARKHAND TOURISM HOARDINGS/SIGNAGES”**

- 1 With reference to your EOI document dated\_\_\_\_/\_\_\_\_/\_\_\_\_\_, I/We, having examined the Bidding Documents and understood their contents, hereby submit my/our Proposal for empanelment for the said Service. The Proposal is unconditional and unqualified.
- 2 All information provided in the Proposal and in the Appendices is true and correct.
- 3 I/We shall make available to JTDCL any additional information it may find necessary or require to supplement or authenticate the Bid.
- 4 I/We acknowledge the right of JTDCL to reject our Proposal without assigning any reason or otherwise and hereby waive my/our right to challenge the same on any account whatsoever.
- 5 I/We understand that you may cancel the Empanelment Process at any time and that you are neither bound to accept any Application / Proposal that you may receive, without incurring any liability to the Applicants.
- 6 I/We hereby irrevocably waive any right which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by JTDCL in connection with the empanelment process, or in connection with the empanelment Process itself, in respect of the above mentioned activities and the terms and implementation thereof.
- 7 I/We offer a EMD of Rs.1,00,000/- (Rupees One Lakhs Only) to JTDCL in accordance with the EOI Document.
- 8 I/We agree and understand that the Proposal is subject to the provisions of the Bidding Documents. In no case, I/We shall have any claim or right of whatsoever nature if the activities/ Right is not awarded to me/us or our Proposal is not opened.
- 9 I/We agree to keep this application valid for 180 (One Hundred and Eighty) days from the Proposal Due Date specified in the EOI.
- 10 I/We agree and undertake that the authorised signatory in **Appendix- VI** shall represent the company in all matters pertaining to the Selection Process. No third person,

consultant, agency shall represent the company in all matters pertaining to the Selection Process.

11 I/We agree and undertake to abide by all the terms and conditions of the Bidding Document.

In witness thereof, I/we submit this Proposal under and in accordance with the terms of the EOI document.

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

(Name and designation of the of the Authorised signatory)

Name and seal of Applicant

## 6.2 Appendix – II- Details of Applicant

*(On the letterhead of the Applicant)*

1. (a) Name:  
(b) Place of incorporation:  
(c) Address of the corporate headquarters and its branch office(s), if any, in India:  
(d) Date of incorporation and/ or commencement of business:
2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities for providing the Service
3. Details of the Authorised Signatory of the Applicant:
  - (a) Name:
  - (b) Designation:
  - (c) Company:
  - (d) Address:
  - (e) Telephone Number:
  - (f) E-Mail Address:
  - (g) Fax Number:

Note:

The Applicant must submit the following document to establish the legal status along with this Form:

- a. In case of a company, copy of the Certificate of Incorporation, Copy of Memorandum and Articles of Association of the Applicant.
- b. In case of a sole proprietorship firm or a Limited Liability Partnership firm, it should furnish copy of the registration certificate, GST/Sales/VAT/Service tax and IT returns for the last three financial years preceding the Proposal Due Date as a proof of identity.
- c. Copy of the Applicants's duly audited financial Statement for the preceding 3 (three) Financial Years.

**6.3 Appendix – III – Financial Capacity**

Sl. No.	Financial Years	Annual Turnover (Rs.)
1	2014-15	
2	2015-16	
3	2016-17	
	Average Turnover	

**Certificate from the statutory Auditor**

This is to certify that ----- (name of the Applicant)  
has annual Turnover is as shown above the respective years.

Date:

(Signature, name and designation of the authorized signatory)

Name and seal of the audit firm

(Supporting financial statements and relevant documents are to be furnished.)

**6.4 Appendix – IV – Experience of the Applicant**

*(On the letterhead of the Applicant)*

Sl. No.	Particulars	Description
1	Name of the Organization	
2	Address of the contact details of Organization	
3	Details of Work Experience (2016-17, 2015-16 & 2014-15).	
4	Sl. No. -01	
	Name of client	
	Detail Description of similar Project	
	Duration of Assignment	
	Value of Assignment	
5	Sl. No. -02	
	Name of client	
	Detail Description of similar Project	
	Duration of Assignment	
	Value of Assignment	
	(Project details to be furnished in similar Format) Separate sheets may be added)	

Name of the Applicant

.....

Signature of the Authorised Person

.....

Name of the Authorized Person

**6.5 Appendix –V- Self Declaration**

(Should not have been black listed)

*(On the letterhead of the Applicant)*

I / We agree that the decision of the Authority in relation to EOI for “**EMPANELMENT OF AGENCY FOR INSTALLATION AND MANAGEMENT OF JHARKHAND TOURISM HOARDINGS/SIGNAGES**”, addition or deletion will be final and binding to me / us. I / We confirm that we have not been blacklisted by Central or State Governments & PSUs.

Name of the Applicant

.....

Signature of the Authorised Person

.....

Name of the Authorized Person

**6.6 Appendix –VI- Format for Power of Attorney for Signing of Proposal**

*(On Stamp paper of relevant value)*

Know all men by these presents, We, \_\_\_\_\_ (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorise Mr. / Ms (Name), son/daughter/wife of \_\_\_\_\_ and presently residing at \_\_\_\_\_, who is [presently employed with us and holding the position of \_\_\_\_\_], as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposal for “**EMPANELMENT OF AGENCY FOR INSTALLATION AND MANAGEMENT OF JHARKHAND TOURISM HOARDINGS/SIGNAGES**”, proposed by the Jharkhand Tourism Development Corporation Limited , Government of Jharkhand (the “**JTDCL** ”) including but not limited to signing and submission of all applications, proposals, bids and other documents and writings, participate in Applicant's and other conferences and providing information / responses to JTDCL , representing us in all matters before JTDCL , signing and execution of all contracts and undertakings consequent to acceptance of our Proposal, and generally dealing JTDCL in all matters in connection with or relating to or arising out of our Proposal and/or upon award thereof to us.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, \_\_\_\_\_, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 20\*\*.

For \_\_\_\_\_  
(Signature)  
(Name, Title and Address)

Witnesses:

1  
2

Accepted \_\_\_\_\_  
(Signature)  
(Name, Title and Address  
of the Attorney)

[Notarised]

Notes:

- *The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.*
- *Also, wherever required, the Applicant should submit for verification the extract of the charter documents and documents such as a resolution/power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.*