

## RESPONSE TO QUERIES

### SELECTION OF AN AGENCY FOR SUPPLY, OPERATION AND MANAGEMENT OF ADVENTURE SPORTS EQUIPMENTS IN JHARKHAND

Ref. No. 534/2019 Dated: 28/05/2019

Date: 07/06/2019

Sl. No.	Reference Section	Clause No.	Queries	Response
1.	Eligible Bidders	Clause No.2.1.2 (i) Page No.9	The boats should be duly certified by IRS or equivalent IACS member certification”	RFP Clause Prevails
2.	Eligible Bidders	Clause No.2.1.1 (1) Page No.7	Procurement, Supply And 2.) Operation & Management for 5 years. It’s requested to allow authorized dealer’s of Jharkhand should take part with the company’s/Importer’s credentials as Parent organisation) :- “Consortium or Joint Venture may please be allowed to take Part.”	<b>Please Refer Corrigendum - I</b>
3.	ANNEXURE-1:- SCOPE OF WORK	Clause No.1 Page No.25	With reference to the RFP page -25 & 26, Annexure-1:- Scope of Work, Para 1 Description, may please be rectified as (the Technical Specs suits for single company’s products). :- “Description shall vary for any HDPE product offering same seating capacity, having equivalent load bearing capacity and covering similar feature’s and facility.”	RFP Clause Prevails
4.	6.10 Appendix- VII- A Format for Rate	Clause No.6.10 Page No.39	As per the clause of <b>Section 2 (2.1.2 Point b)</b> it mentions about the Supply, Operation, Maintenance and Management of the work, however in the <b>Section 6 - 6.10 (Appendix VII –A) Format for Rate</b> the option given for the rate is for Supply (in Units) only. Can you please clarify?	RFP Clause Prevails (Format provided for individual rate (for reference only) of all items only)

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5.	Eligible Bidders	Clause No.2.1.2 (e) Page No.7	As per <b>Section 6 - 6.10 (Appendix VII –A) Format for Rate</b> which asks for the rates of supply only, then we are not aware why the <b>Adventure Tour Operator Association of India (ATOAI)</b> membership has been asked for ? Also, if this is for the supply of goods/equipment only then why should it be recognized as an adventure operator by state tourism or Ministry of Tourism, Government of India? Requesting you to please clarify.	RFP Clause Prevails
6.	Obligations and Undertakings	Clause No.5.1.2 Page No.22	<b>SECTION 4: OBLIGATIONS AND UNDERTAKINGS -Point 5.1.2</b> Manage the Facility and construct the other infrastructure including all construction, repair and replacement works in full operational condition during the Service/Project Period. <b>Project Information Memorandum</b> <b>3.1 Supporting infrastructure for these proposed interventions</b> <input type="checkbox"/> Ticketing counter <input type="checkbox"/> Store room <input type="checkbox"/> Information kiosk  <b>All these supporting infrastructure is integrated with the proposals</b>  As per <b>SECTION 4: OBLIGATIONS AND UNDERTAKINGS - Point 5.1.2 and Point 3.1 of Project Information Memorandum</b> , the mentioned various supporting infrastructure are to be integrated in the proposals, however there is again no mention of it in the <b>Section 6 - 6.10 (Appendix VII –A) Format for Rate</b> which is to be filled for pricing. Can you please provide a clarification on this?	RFP Clause Prevails (Agency will work only as per scope of work provided in RFP)

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7.	ANNEXURE-1:- SCOPE OF WORK	Clause No.1 Page No.25	<p><b>Technical Query and Suggestion:-</b> The following technical specifications of the HDPE docks requires clarification:-</p> <ul style="list-style-type: none"><li>• Weight of each cube: 8.5kg (+-5%)</li><li>• Shape of each cube: 3D fitting with 1:2 locking system for better hold and strength</li></ul> <p>Due to above product centric technical specifications mentioned in the tender, it will be impossible for us as well as other reputed suppliers for HDPE docks floating jetty to bid for this requirement as above limiting clauses in technical specifications are clearly benefiting a single company: M/s. Litmus Marine Innovation Pvt. Ltd., and disallowing other bidders to participate.</p> <p>Please note that the top surface of the HDPE docks don't need any extra top cover, and all major International HDPE dock brands in the worldwide don't use any kind of extra top cover for any purpose.</p> <p>We have been supplying huge quantities of HDPE floating cubes in India for a decade now and are very well aware of these marketing gimmicks which has been used by M/s. Litmus Marine Innovation Pvt. Ltd to be able to bid exclusively for such tenders.</p> <p>Also note that top cover don't play any role in adding up stability, strength and buoyancy. In fact top covers are hollow in construction thus after some time of use it breaks and cavities are formed on top cover and on the cube sides. We would also like to highlight that wall thickness of HDPE cubes with top covers are not homogeneous and thus there is tendency to break where thickness is lower.</p> <p>General specifications used worldwide for each HDPE cube which are manufactured and supplied by other reputed suppliers are: Weight: 7 kg (+-2%) with DIMENSIONS: 0.50 m x 0.50 m x 0.40 m and Government Lab certificate with manufacturer's warranty. Hence requesting revise the technical specification requirement of the HDPE</p>	RFP Clause Prevails

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			Floating Jetty thus allowing bidders with quality international product to be able to bid for this tender.	
8.	ANNEXURE-1:- SCOPE OF WORK	Clause No. 2 Page No.27	Kindly clarify whether the items asked in the tender will be bought by JTDCL or agency should arrange them by itself for running?	RFP Clause Prevails (Selected Agency will procure and run as per scope of work provided)
9.	ANNEXURE-1:- SCOPE OF WORK	Clause No. 2 Page No.27	Will the agency be running the water sports items or JTDCL will be operating them??	RFP Clause Prevails (Agency)
10.	Revenue Collection	Clause No.4.1.4 Page No.20	Who will do the ticketing part: Agency or JTDCL??	RFP Clause Prevails (JTDCL)
11.	ANNEXURE-1:- SCOPE OF WORK	Clause No.1 Page No.25	HDPE product are imported. Hence design & technical specification cannot be certified by Indian Registrar of Shipping (IRS), as demanded under the scope of work. However we shall provide prototype or certification from internationally recognised agency such as BV/CE etc.	RFP Clause Prevails

**Sd/-  
Managing Director**