

Pre-Bid Query Reply

SELECTION OF AN AGENCY FOR PROCUREMENT & SUPPLY OF WATER SPORTS EQUIPMENTS AT CHANDIL, GETALSUD & NETARHAT

Ref. No. :- 757/2019, Ranchi/Dated: - 15/07/2019

Dated: 26/07/2019

Sl. No.	Reference Section	Clause No.	Queries	Response
1.	Eligible Bidders	(Clause No. 2.1.1), (Page No.6)	As this tender is consisting of various items; to supply them & to fulfill the all eligibility criteria of tender we request you to allow 'Joint Venture' for ease of bidders.	RFP clause prevails
2.	Eligible Bidders	(Clause No. 2.1.2 (a)), (Page No.7)	In turnover criteria preceding 3 years audited financial documents are asked. Is it OK if we submit the audited turnover certificate for year 2018-19, 2017-18 & 2016-17 ?	RFP clause prevails (FY 2015-16, 2016-17 and 2017-18)
3.	Eligible Bidders	(Clause No. 2.1.2 (g)), (Page No.7)	The Bidders must have a certification from any recognized institute which certifies on water/adventure sports (supporting documents must be furnished).	Please refer Corrigendum – I
4.	Eligible Bidders	(Clause No. 2.1.1), (Page No.6)	Therefore we request you to include the Joint Venture to bid in this tender because this tender is very vast to fulfill all the eligibility criteria by single entity.	RFP clause prevails
5.	Appendix- VII- A Format for Rate	(Point No. 1), (Page No.31)	GENERAL SPECIFICATIONS TO BE CONSIDERED Speed Boat - 8 Seater Speed boat without OBM • Minimum – 8 person • Length - Max 5 m • Breadth - Max 2.5 m • Depth - Max 1.25 m • Weight without engine – Max 375 kgs • Material – Roto moulded HDPE • Certification – CE Certified • Out board Motor (OBM): MAXIMUM 60 HP 2 stroke Remote Engine +installation (Engine Make: Add “ Parsun ” OBM brand also. <i>Parsun OBM is a reputed brand which is designed and engineered in United States of America. Importantly</i>	RFP clause prevails

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			<p><i>Parsun brand meets all the technical criteria as required in your tender. Parsun Brand of OBM's have a successful track record of supplying marine engines to over 140 countries in the world.)</i> • Life buoy (as per requirement) • Rescue Tube (as per requirement) • Life jackets • Oars one pair • Manual bilge pump- hand operated • 12V battery + fog lamp+ horn with wiring • Electric switch panel • Foldable canopy • Transportation +insurance</p> <p>In best interest of the tender we humbly request you kindly request your department to revise the required technical specifications of the tender thus allowing all qualifying bidders with quality international product to be able to bid for this tender.</p>	
6.	Appendix- VII- A Format for Rate	(Point No. 3), (Page No.31)	<p>GENERAL SPECIFICATIONS TO BE CONSIDERED</p> <p>Family Pedal Boat:- Length: max 450 cm Width: max 150 cm Height: max 100 cm Net Weight: max 200 kg Capacity Loading Weight: min 400 Kg Passengers Seating: 4-5 Person Standard Accessories: Canopy Certification – CE</p> <p>In best interest of the tender we humbly request you kindly request your department to revise the required technical specifications of the tender thus allowing all qualifying bidders with quality international product to be able to bid for this tender.</p>	RFP clause prevails

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7.	Appendix- VII- A Format for Rate	(Point No. 4), (Page No.31)	<p>GENERAL SPECIFICATIONS TO BE CONSIDERED</p> <p>Pedal Boat:- Length: max 250 cm Width: max 175 cm Height: max 75 cm Weight: max 125 kg Capacity Loading Weight: min 250 Kg Passengers Seating: 2-3 Person Standard Accessories: Stainless Steel Guard Rail, Canopy Certification – CE</p> <p>In best interest of the tender we humbly request you kindly request your department to revise the required technical specifications of the tender thus allowing all qualifying bidders with quality international product to be able to bid for this tender.</p>	RFP clause prevails
8.	Appendix- VII- A Format for Rate	(Point No. 5), (Page No.32)	<p>GENERAL SPECIFICATIONS TO BE CONSIDERED</p> <p>Floating Jetty(PER SQM) Specification:-</p> <ul style="list-style-type: none"> • Size of each cube: length – 0.5 m, width – 0.5 m, height – 0.4 m • Shape of each cube: Male female interlocking for better hold and strength • Weight of each cube: 7.0 kg (+-5%) • Weight carrying capacity: Minimum 350 kg per Sq. m. • Raw material of cube: Virgin high density poly ethylene (Virgin HDPE) • Lug thickness: 20 mm (+-5%) • U shaped cubes for parking of jet ski • Accessories and connectors made of the same material to avoid frictional damage • Anchoring system: with concrete blocks, counter blocks, chains, ropes, anchors, etc. • Complete accessories, fenders, cleats, assembly equipment including railing and their ropes • Test certificate 	RFP clause prevails

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			<p>to be submitted from CIPET testing labs in India with the following specifications:- Density: 0.952 gm/cc (± 5%) Melt Flow Rate @190 °C / 21.6 Kg Load: < 2.4 gm/10min Tensile Strength at yield: > 30 MPa Elongation at yield: > 50% Tensile Strength at break: > 30 MPa Elongation at break: > 100% Tensile Modulus: > 1200 MPa Water absorption: 0.01% (±5%) Melting Point: > 130 °C Izod Impact Strength: > 85 J/m</p> <p>In best interest of the tender we humbly request you kindly request your department to revise the required technical specifications of the tender thus allowing all qualifying bidders with quality international product to be able to bid for this tender.</p>	
9.	Appendix- VII- A Format for Rate	(Point No. 6), (Page No.32)	<p>GENERAL SPECIFICATIONS TO BE CONSIDERED Tandem Kayak Dimension - Length: max 450 cm, Beam/Width: max 100 cm Depth/Height: max 50 cm Weight - 50 kgs max Loading Capacity - 250 kgs min with seating capacity of 2 persons Cockpit – Open Type Material – HDPE UV resistant Standard Accessories:- 2 carry handles, 1 storage cover, 2 seats adjustable (front and rear) foot-rest (left and right),</p>	RFP clause prevails

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			<p>1 drain plug, 1 warning card Certification:- CE</p> <p>In best interest of the tender we humbly request you kindly request your department to revise the required technical specifications of the tender thus allowing all qualifying bidders with quality international product to be able to bid for this tender.</p>	
10.	Appendix- VII- A Format for Rate	(Point No. 7), (Page No.33)	<p>GENERAL SPECIFICATIONS TO BE CONSIDERED</p> <p>Life Boat for Rescue :-</p> <ul style="list-style-type: none"> • Minimum - 8 person • Length- Min 4 m • Breadth- Min 1.5 m • Depth- Min 0.75 m • Weight without engine- Max 200 kgs • Out board Motor (OBM): Max 30 HP 2 stroke Tiller Engine +installation (Engine Make: Add “Parsun” OBM brand also. <i>Parsun OBM is a reputed brand which is designed and engineered in United States of America. Importantly Parsun brand meets all the technical criteria as required in your tender. Parsun Brand of OBM’s have a successful track record of supplying marine engines to over 140 countries in the world.</i>) • Material – Roto moulded HDPE • Life buoy (as per requirement) • Rescue Tube (as per requirement) • Life jackets • Oars one pair • Certification – CE Certified <p>In best interest of the tender we humbly request you kindly request your department to revise the required technical specifications of the tender thus allowing all qualifying bidders with quality international product to be able to bid for this tender.</p>	RFP clause prevails

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11.	Eligible Bidders	(Clause No. 2.1.2 (g)), (Page No.7)	Kindly clarify which document or certificate is asked in the tender against following: "The Bidders must have a certification from any recognized institute which certifies on water/adventure sports (supporting documents must be furnished)."	Please refer Corrigendum – I
12.	Eligible Bidders	(Clause No. 2.1.1), (Page No.6)	Kindly allow joint venture/consortium to bid in this tender	RFP clause prevails
13.	Eligible Bidders	(Clause No. 2.1.2 (a)), (Page No.7)	Average annual turnover is asked of Rs. 2 Crores for last 3 years. We request you to make it as Rs. 1 Crore.	RFP clause prevails
14.	Eligible Bidders	(Clause No. 2.1.2 (c)), (Page No.7)	PAST EXPERIENCE (Clause No. 2.1.2(c)): The clause states that the bidder should have at least 2 Govt. projects of minimum 50 Lakhs each in the field of water sports from any govt. Department/Corporation/PSU etc. in last five years. (Supporting Work Order/Completion Certificate must be furnished). We would like to state that as per CVC guidelines, a maximum of 30% of total quantity of Items to be procured in the Tender can be asked for from a Bidder. So, if we wish to bid only for the Life Jackets or Rescue Boat or Kayaks, which may not be of value of more than 50 lacs, demanding a single order value of more than 50 lacs is unjustified. You may therefore amend the clause and ask for an experience in the field of water sports of one third the value or quantity asked for in the tender.	RFP clause prevails
15.	Eligible Bidders	(Clause No. 2.1.2 (g)), (Page No.7)	CERTIFICATION FROM A RECOGNIZED INSTITUTE (Clause No. 2.1.2 (g)): The clause states that The Bidders must have a certification from any recognized institute which Certifies on water/adventure sports (supporting documents must be furnished). This clause is unclear. What	Please refer Corrigendum – I

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			kind of certificate is being asked for? What is the item that has to be certified or is it a Certification of the Bidder? Please provide a list of Institutes that provide certification of Adventure Sports Equipments. To best of our knowledge, all equipments are either CE /ISO certified that are accepted globally. This clause may please be clarified or deleted.	
16.	4.5 Selection of Bidder	(Clause No. 4.5), (Page No.16)	SERVICE FEE (CLAUSE NO. 4.4 AND 4.5): The selection of the L1 bidder is to be made on the basis of lowest service fee quoted. However, the Financial Bid asks for the rates of Water Sports Equipments only. Please provide the format for quoting service fee. Secondly, how is the evaluation of L1 bidder is to be done in case of various Items quoted for in the Financial Bid? Bidder whose rates for Equipment + Service Fee is lowest shall be considered as L1 or is there any other mechanism. This clause may please be clarified in detail.	RFP clause prevails (Bidder will quote as per clause no. 4.20 Appendix- VII- Format for Financial Proposal and refer point no 1.) <i>Service fee/ Procurement & Supply Cost/ Total Tender Fee/Project Fee are same and financial evaluation will be done on this rate</i>
17.	ANNEXURE-1:- SCOPE OF WORK	(Clause No. 1), (Page No.20)	REGARDING STABILITY REPORT FOR BOATS: The Tender asks for stability report to be provided with boats. The stability report is prepared for individual boats after they are produced and thereafter tested. Therefore the detailed stability report can be provided at the time of supply only. We would also like to inform you that a CE certificate is issued only after considering the Stability and Safety of the Boats as per global norms. So, for the Technical Bid, we would like to confirm if CE certificate is ok. The Stability certificate can be provided at the time of	RFP clause prevails

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			supply for individual boats.	
18.	ANNEXURE-1:- SCOPE OF WORK	(Clause No. 1), (Page No.20)	<p>PROOF OF PURCHASE for Item: FLOATING JETTY (PER SQM): It is required to submit Proof of Purchase of Raw Material of MFI< 2.5g/10 min. @190 deg C and 21.6 kg.</p> <p>Please appreciate that the purchase of Raw materials etc. is our Business secret and cannot be let out in public domain especially in a Tender where our competitors may also be bidding.</p> <p>Further, a proof of purchase of raw material does not Guarantee that the same material is used to make the Cubes for the Jetty being supplied to you. The quality of Raw materials used can only be certified through Testing. You should ask for a Test Report confirming that Raw material of MFI< 2.5g/10 min. @190 deg C and 21.6 kg is used from a government accredited lab such as CIPET.</p> <p>Secondly, you may draw a sample form the supply of jetty and send it to nearest CIPET Lab at the Supplier's cost for confirmation of MFI values like it is being done by other Government Departments. This clause may please be modified.</p>	RFP clause prevails

Sd/-
Managing Director