

**Directorate of Tourism  
Government of Jharkhand**

**Expression of Interest for Empanelment of Adventure  
and Water Sports Operators for various locations in  
Jharkhand**

November, 2017



**Directorate of Tourism**  
Government of Jharkhand  
MDI Building, 2<sup>nd</sup> Floor, HEC Campus, Dhurwa, Ranchi, Jharkhand  
TEL NO: +91 651 2400493, Fax No: +91 651 2400492  
E-MAIL: dirjharkhandtourism@gmail.com  
Visit us on [www.jharkhandtourism.gov.in](http://www.jharkhandtourism.gov.in)



## 1. Background

The State of Jharkhand is gifted with immense bio-diversity, moderate climate, and rich cultural and historical heritage, numerous religious places of worship and ethnic aspects to make the state the ultimate destination for tourists. In the growing environment, Jharkhand has been constantly investing in developing tourism infrastructure to facilitate, promote and attract more tourists and tourism related developments to set up the state among top 5 visited destinations in India. Jharkhand in past few years has emerged exponentially as most visited tourist destinations, in India.

Jharkhand is bestowed with picturesque waterfalls, pristine rivers, lofty hills with beautiful valleys, serene nature, and wonderful water bodies, which makes it an ideal destination for adventure and water sports. The diversity of geographic elements offers great potential to host and develop various adventure and water sports activities over land and water.

Directorate of Tourism, Government of Jharkhand (hereinafter referred as “**Authority**”) undertakes development and promotion of tourism related activities and infrastructure across the state of Jharkhand. As a part of this endeavor, the Authority has planned to develop and promote adventure and water sports activities across various locations in Jharkhand. Through the said initiative, the Authority along with providing exciting activities for tourists to engage in, also envisages to address the issue of unemployment by targeting interested youths in adventure and water sports activities and thus encouraging them to work as entrepreneurs. This initiative shall encourage community participation and thus uplift the economic development in the targeted areas.

The Authority invites Expression of Interest (Eoi) from prospective agencies/companies/ operators/ individuals of National/International repute to set-up / install and operate adventure and water sports activities at various locations in the state.

## 2. Project Details

The Authority invites EOI from competent agencies/companies/ operators/ individuals to set-up / install and operate adventure and water sports activities at various locations within Jharkhand. The operator shall run adventure and water sports activities adhering to safety norms as per the international standards. The operator shall also ensure compliance with the Indian Adventure Tourism Standards 2017 prepared by the Adventure Tour Operators Association of India, and as updated from time to time. The operator shall also make provisions for providing drinking water, toilets, changing rooms and cloak room facilities, etc. at site. The agency shall highlight the support required from the Authority in its Concept Note.

## 3. Eoi Application

The interested parties shall submit applications along with proposed concept note. Suggestive locations for running the said services are listed in Annexure 1. The list of suggested adventure and water sports activities is included in Annexure 2. However, the applicant is free to propose activities / locations not provided in the list based on its own assessment. The applicants are required to propose activities based on their analysis and experience. The Concept Note to be submitted by the applicant shall also highlight the support required from the Government including infrastructure requirement, land, etc.

#### **4. Information to be submitted**

The interested firms must provide information indicating their experiences in adventure and waters sports and related sectors, and financial strength to perform the services under the following heads:

- a) Past Experience of the firm
  - Number of years' experience
  - Past Experience of work of similar nature-no of projects in the area in the immediate past i.e. maximum 5 years
  - Experience of working with state government, Government of India or any government agency
- b) Financial Strength of the Firm
  - Turnover of last three years and assets list for adventure and water sports as on 31<sup>st</sup> March, 2017 (audited financial statements for the last three years to be enclosed)
  - Value of completed contracts in the area of expertise
- c) List of trainings, certificates obtained/ received if any
- d) List of skilled personnel (CV with detailed qualification, training and relevant experience of personnel duly signed to be enclosed)

#### **5. The list of documents to be submitted as part of EoI**

1. Letter of Application (in the format attached in Annexure 3 along with the details in Appendix 1)
2. Organization profile
3. List of equipment with their numbers under ownership / rent
4. Detailed concept note
  - a. Indicating the recommended locations for conducting adventure sports or water sports
  - b. Details of adventure sports/ water sports activities that will be operational at the specified locations recommended in 'a' above
5. Operational Plan and duration for the project
6. Details of experts / skilled or trained operators (with certificates) as a part of the proposed team
7. List of equipment to be used

Entities applying for empanelment may be called for a discussion/presentation by the Authority on prior intimation.

#### **6. Submission of EOI**

Applications for the individual locations / activities shall be submitted separately by post/courier or in person latest by 15:00 hours on 20<sup>th</sup> December, 2017 to:

Director,

Directorate of Tourism,

MDI Building, 2nd Floor, HEC Campus, Dhurwa, Ranchi, Jharkhand

TEL NO: +91 651 2400493, Fax No: +91 651 2400492

E-MAIL: dirjharkhandtourism@gmail.com

Visit us on [www.jharkhandtourism.gov.in](http://www.jharkhandtourism.gov.in)

Interested applicants can reach out to the designated official for further information if required.

## **7. Methodology of Empanelment**

The Eols, which will be received within the due date and time, shall be evaluated for their completeness. Eols, which are not complete in all respect may be rejected. The Authority may decide to ask for clarification, in such cases the Applicant shall submit clarification within the time mentioned in the letter requesting clarification, in absence of which the concerned Eol may be rejected.

The applications, which are complete in all respect, shall be organized for sector specific competencies and previous experiences. After that the Authority shall decide the applicants for empanelment, based on the experience, skill sets, projects handled, equipment under its ownership, number of trainer / operators, etc. A single applicant may be empaneled in more than one category / sector of adventure / water sports.

The Authority may reject any or all applications and may annul the process of empanelment at any stage without assigning any reason whatsoever.

## **8. Methodology of Award**

The empanelment will be done for each of the adventure / water sports separately. Empanelment does not imply award of the activity. The award for each of the activities / events will be done separately based on method to be decided by Authority.

The events / activities may be organized by the Department, Directorate, JTDC, District Tourism Promotion Committee, or any other government agency to be decided by Authority.

**Annexure 1**  
**Project locations**

Suggested locations for Adventure Sports and Water Sports:

<b>Locations for Water Sports</b>		
<b>River Sites</b>	<b>Dam Sites</b>	<b>Lake Sites</b>
1. Garu Junction – Koel River 2. Kechki Sangam – Koel River 3. Sahib Ganj - Ganga River 4. Adityapur – Kharkhai River 5. Tata - Swarnrekha – Kharkhai Sangam	1. Massanjore Dam – Dumka 2. Chandil Dam – Saraikela Kharsawan 3. Getalsud Dam – Ranchi 4. Kanke Dam – Ranchi 5. Hatia Dam – Ranchi 6. Tilaiya Dam – Kodarma 7. Maithan Dam – Dhanbad 8. Patratu Dam – Patratu	1. Ranchi Lake - Ranchi 2. Dimna Lake – Jamshedpur 3. Hazaribagh Lake - Hazaribagh 4. Burudi Lake - Ghatsila 5. Raja Talab – Dhanbad 6. Netarhat Lake

<b>Locations for Adventure Tourism Activities</b>
1. Netarhat 2. Massanjor 3. Saranda Forest 4. Ranchi 5. Bokaro

**Annexure 2  
Activities**

<b>Adventure Sports</b>		<b>Water Sports</b>
1. Jungle Safari / Safaris	15. Bungee jumping	1. Jetski
2. Boating	16. Border hiking	2. Banana boat ride
3. Trekking	17. Zorbing	3. Ski tube
4. Nature Trail / Bird Watching	18. Zip line	4. Surfing
5. River crossing	19. High Rope Course	5. Parasailing boat
6. Rock climbing / Artificial Wall Climbing / Abseiling	20. Motorcycle rally	6. Water skis
7. Rappelling	21. Hot Air Balloon	7. Paddle boats
8. Night jungle walk	22. Kiteboarding	8. River Cruising
9. Paragliding / Hang Gliding	23. All-Terrain Vehicle Tours	9. Inflatable water park
10. Para Motoring	24. Cycling Tours	10. Pontoons boats
11. Parasailing	25. Personal Light Electric Vehicle (PLEV / Segway)	11. Water zorbing
12. Skydiving	Tours	12. Kayaking
13. Air Safari	26. Mountaineering	13. Rafting
14. Obstacle Course	27. Snowboarding	
	28. Go Karting	

The operator/agency can suggest other feasible locations and related activities deemed fit for the proposed water sports / adventure sports, the same shall be clearly mentioned in the Concept Note.

**Annexure 3**  
**Format for Application Letter**  
**(On letterhead of the Applicant)**

Date: \_\_\_\_\_

To,

<Designated Officer>,

<Name of the Authority>

Government of Jharkhand

<Authority Address>

Jharkhand

**Subject: Eol for developing \_\_\_\_\_ (Activity)**  
**at \_\_\_\_\_ (Location)**

Dear Sir,

As per the Expression of Interest, we, \_\_\_\_\_ in consortium with \_\_\_\_\_ (if any), are keen to apply for \_\_\_\_\_ (project name), where the lead partner shall be \_\_\_\_\_.

I/ We agree and undertake to abide by all the terms and conditions of the Eol Document. In no case, I/We shall have any claim or right of whatsoever nature if the Project is not awarded to me/us or our Proposal is not opened.

I/ We acknowledge the right of Authority to reject our Proposal without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.

I/ We understand that the Authority may cancel the Process at any time and that the Authority is neither bound to accept any Proposal that it may receive nor to invite the Applicants to submit Price Proposal, without incurring any liability to the Applicants.

Thanking you,

Yours sincerely,

\_\_\_\_\_  
(Name, Signature and Company Seal of the Lead Partner)

Address of Communication

**Note:**

1. The Applicants are required to provide the information required in Appendix 1 for all the applicants / members of consortium.

**Appendix 1**  
**Details of Applicant**

1. a) Name of Applicant:  
b) Country of incorporation / residence:  
c) Address of the corporate headquarters and its branch office(s) in India:  
d) Date of incorporation and/ or commencement of business:
2. Brief description of the Applicant including details of its main lines of business and proposed role and responsibilities in this Project:
3. Details of individual(s) who will serve as the point of contact / communication:
  - a) Name:
  - b) Designation:
  - c) Company:
  - d) Address:
  - e) Telephone Number:
  - f) E-Mail Address:
  - g) Fax Number:
4. The following information is required to be provided by the Applicant:

No	Criteria	Yes	No
1.	Has the Applicant been barred by the Central/ State Government, or any entity controlled by it from participating in any project?		
2.	If the answer to Sr. No. 1 is yes, does the bar subsist as on the date of Proposal?		
3.	Has the Applicant paid liquidated damages of more than 5% of the contract value in a contract due to delay or has been penalised due to any other reason in relation to execution of a contract, in the last three years?		
4.	Has any project activity carried out by the Applicant resulted in any fatalities within the last five years? (If yes, provide details of the incident separately with the application)		

5. A statement by the Applicant (where applicable) or any of their associates disclosing material non-performance or contractual noncompliance in past projects, contractual disputes and litigation/ arbitration, incidents involving fatalities in the recent past is given below. (Attach extra sheets, if necessary)